



Clients First successfully provides, supports and implements leading Enterprise Resource Planning solutions by putting clients and their business first. By helping organizations leverage the power of an ERP solution, clients are able to gain visibility and insight, optimize their operations and rely on dedicated support. With vertical expertise in Manufacturing, MRO, Distribution and Food & Beverage industries, Clients First has been the trusted advisor for many businesses looking to drive revenue growth and improve productivity with a partner they can rely on.

## CLIENTS FIRST AX

# TECHNICAL MENTORING

Dynamics AX is a complex system built upon a robust infrastructure. Without a solid understanding of the complete solution, simple decisions can often lead to disastrous consequences. It helps when you have a partner to help you understand the system before moving forward.

The ideal would be partnering with a company that is willing to share knowledge, understands your business and offers practical advice based on solid experience. This approach will help you harness the full power of Dynamics AX and allow you to support your software investment without constantly relying on us or Microsoft. You are looking for more than a programmer or software expert; you are looking for a true partner and a business consultant.

If this sounds like you, then we can work with your team to ensure success. In our company, we don't perceive your technical mentoring as a lost source of revenue, we view it as building a strong foundation towards a more satisfied customer and long term relationship. Our goal is to create happy, independent customers that are glad to be a reference, which in turn helps Clients First win new business down the road. This approach is an investment in both of our futures and a win – win for everyone.

Clients First AX  
Phone **800.331.8382**  
E-mail **sales@clientsfirst-us.com**

**clientsfirst-ax.com**

**Microsoft Partner**  
Gold Enterprise Resource Planning

*PUTTING CLIENTS AND THEIR BUSINESS FIRST*



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## Learning from Experienced Professionals

Certifications are important but real life experience is far more essential. You sometimes realize that utilizing the book smart consultant doesn't always result in the most strategic business decisions. In this way our broad business experience and in-depth product knowledge becomes leverage to our mutually shared advantage. Our experts have helped form and continues to support many successful client implementation teams. Whether you're a single site company, or a global entity spanning many countries, we have the wisdom to listen to your needs and the experience needed offer practical recommendations.

## Leverage Rather Than Lean

We like third party solutions, but don't need to lean on them. Standard Dynamics AX can address many requirements without burdening the solution with needless add-ons. We've been working with Dynamics AX, formerly known as Axapta, since version 1.0. This experience has allowed us to grow with the solution and has given us a chance to adapt to the subsequent updates by Microsoft. Our deep product knowledge has helped our clients leverage more of the standard solution, without the burden of managing unnecessary add-ons.

## Deep Technical Skills

We are experienced in the design, development, delivery and maintenance of large globally distributed Dynamics AX code sets. Whether it's your team or ours, we can drive or at a minimum be there to help guide you. Our work has spanned nearly all of the modules and we have exceptional depth with projects, production, inventory and master planning. We are the perfect team to call when you're looking for a creative solution to a complex problem.

### Clients First Texas

1000 Ballpark Way, Suite 315  
Arlington, TX 76011  
800.331.8382  
sales@clientsfirst-tx.com  
clientsfirst-tx.com

### Clients First Minnesota

7900 Xerxes South, Suite 1130  
Minneapolis, MN 55431  
763.267.8358  
cdean@clientsfirst-us.com

### Clients First California

1330 Arnold, Suite 148  
Martinez, CA 94553  
888.222.8827  
tpalin@clientsfirst-us.com



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